

Case Study: Kingspan

Kingspan committed to innovation, design, quality and technical expertise

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About Kingspan

Kingspan is recognised throughout the construction industry for its commitment to innovation, design, quality and technical expertise. Across a wide range of sectors within the industry, Kingspan's integrated approach to building envelope solutions has made them first choice in meeting the specialist needs of architects, specifiers, developers and owners. Operating on an International level Kingspan has manufacturing and distribution operations throughout Europe, the Far East and the United States.

Kingspan products are designed to reduce capital costs and improve the quality and working environment in both new and refurbished buildings. Many products can be integrated on the same project offering the client improved build speed, exceptional thermal performance and undisputed fire-safe construction.

Through its continued investment in research and development, it's recognised commitment to quality and performance Kingspan confidently looks forward to a future of continued service to the construction industry world-wide.

The Requirement

The Kingspan companies are now established in Europe, the US and Australasia in various markets and this global presence is ever increasing.

Kingspan required a fax server solution that would save both time and money for day to day faxing. This included the ability to use both the internet and the company's infrastructure for sending and receiving faxes.

The Solution: Zetafax

Zetafax fax software allows Kingspan employees to send and receive faxes directly from the desktop. Typically this includes sending project proposals and instructions, schedule amendments and timesheets. Desktop-to-desktop faxing also ensures that private documents like contracts and costings remain confidential. Zetafax is also used by site managers and sales teams working off-site as faxes can be sent and received from a notebook computer.

What they say about
Zetafax

"Zetafax is now the preferred fax server solution for the building supply and construction sector. Further users of Zetafax include John Paul Construction, McInerney, Tegral Holdings, McInerney Construction, SIAC, Mercury Engineering, PJ Hegarty, Cosgrave and John Sisk."

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ZETAfax[®]
Point. Click. Fax.

The Benefits

Their sales teams are located throughout the UK and Europe, as a result, working on the move is critical to the provision of a responsive customer service. To address this issue, their sales team are using Zetafax to send and receive documents to clients from a laptop by plugging in and dialling up on any telephone line.

Kingspan is using the Zetafax Least Cost Routing module to save money. Faxes are transmitted using the Internet and the company's WAN. They are simply incurring local call rate charges for the issue of international faxes. Kingspan have been so pleased with this facility that they have expanded their system with extra licences.

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About Servaplex

Servaplex specialises in supplying system administration and network management software solutions. Servaplex provide reliable, proven and best of breed software products through partnerships with a number of world-renowned software developers. They include solutions from NetSupport Software, New Boundary, Itheon, UltraBac and Centennial. Servaplex is an Irish company based in Dun Laoghaire, Co. Dublin.

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Equisys produces software packages for document production and delivery, including the award winning Zetafax® network fax server and newly acclaimed Zetadocs® PDF software that creates and emails personalized PDF documents.

Our software products are designed for small and mid-market businesses, and for departmental use at multinational companies. They stand out from the competition by being simple to install and manage, reliable and great value - backed by outstanding service and support.

We have over 60,000 customers, in more than 100 countries, who are served through an international partner network of distributors, VARs, resellers and ISVs.

Our market leading fax server, Zetafax, speeds the flow of critical business documents by enabling users to send and receive faxes on their PCs. It integrates with ERP, CRM, accounting and other applications for automated faxing from those systems, providing auditable records of fax communications.

Zetadocs helps users work smarter by creating and emailing PDF documents, streamlining business processes to remove tedious manual procedures and help companies improve the service levels they offer.

Equisys was founded in 1987 and has offices in London, UK and Atlanta GA, USA.

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